

**MMISSION** 

ANNUAL AUDITED REPORT **FORM X-17A-5** 

OMB Number: 3235-0123 Expires: October 31, 2004 Estimated average burden

hours per response. . . .12.00

SEC FILE NUMBER 8-41101

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR	THE PERIOD BEGINN	NING	MM/DD/YY	AND ENDING _	12/31/03 MM/DD/YY
		A. REGISTE	RANT IDENTIFIC	CATION	
NAME OF BR	OKER-DEALER:	ProFutures Finar	ncial Group, Inc.	in the second se	OFFICIAL USE ONL
ADDRESS OF	F PRINCIPAL PLACE	OF BUSINESS: (	Do not use P.O. Box No.)		FIRM ID. NO.
11612 E	Bee Cave Road, Suite	100	(No. and Street)	e traverse in the desired of the least of	ं १ १ वर्ष वर्ष स्थापन स्थापन स्थापन
Aus (Ci			Texas (State)	<u></u>	78738 (Zip Code)
NAME AND T	ELEPHONE NUMBE	R OF PERSON TO	CONTACT IN REGARI	O TO THIS REPORT	
	211.0				1-800-348-3601
	of Figure 1				Code – Telephone Num
NDEPENDE		TANT whose opinion	TANT IDENTIFIC	CATION	
NDEPENDE	NT PUBLIC ACCOUN	TANT whose opinions, L.L.C.		CATION Report*	
. INDEPENDE  Arthur F	F. Bell, Jr. & Associate	TANT whose opinions, L.L.C. (Name – if indiv	on is contained in this R vidual, state last, first, middl Hunt Valley,	CATION  Report*  Report*  Report*  Maryland	21030
, INDEPENDE Arthur F	F. Bell, Jr. & Associate	TANT whose opinions, L.L.C. (Name – if indiv	on is contained in this R	CATION  Report*	<u>-</u>
, (NDEPENDE) Arthur F 201 Inte (Address	F. Bell, Jr. & Associate ernational Circle, Suite	TANT whose opinions, L.L.C. (Name – if indiv	on is contained in this R vidual, state last, first, middl Hunt Valley,	CATION  Report*  Report*  Report*  Maryland	21030 (Zip Code)
Arthur F  201 Inte (Address	F. Bell, Jr. & Associate ernational Circle, Suite	TANT whose opinions, L.L.C. (Name – if indiversity)	on is contained in this R vidual, state last, first, middl Hunt Valley,	CATION  Report*  Report*  Report*  Maryland	21030 (Zip Code)
Arthur F  201 Inte (Address CHECK ONE:	ernational Circle, Suite  Certified Public Accounta  Public Accountant	TANT whose opinions, L.L.C. (Name – if indiversely)	on is contained in this R vidual, state last, first, middl Hunt Valley, (City)	CATION  Report*  Report*  Report*  Maryland	21030 (Zip Code)
Arthur F  201 Inte (Address CHECK ONE:	ernational Circle, Suite	TANT whose opinions, L.L.C. (Name – if indiversely)	on is contained in this R vidual, state last, first, middl Hunt Valley, (City)	CATION  Report*  Report*  Report*  Maryland	21030

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

#### OATH OR AFFIRMATION

,	Gary D. F		1	, swear (or affirm) that, to the best o
my			il statement a	and supporting schedules pertaining to the firm of
	<u>ProFuture</u>	es Financial Group, Inc.		, a
of_	Decembe	<u>r 31</u> , 2	003	, are true and correct. I further swear (or affirm) that
neit	her the company	nor any partner, proprietor, prin	cipal officer	or director has any proprietary interest in any account
clas	sified solely as t	hat of a customer, except as follo	ws:	
		,		
		1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -		
	JO	ANNE SULLIVAN		
1	77.1	Public, State of Texas	(	Jackstut
	7. XXV	commission Expires:		Signature
	A de 11 de	June 25, 2007		
				President
				Title
	// >	solonood		
	frame.	entition		
	Notar	y Public	•	
√ This	renort** contains	(check all applicable boxes):		
X X	(a) Facing page	• • • • • • • • • • • • • • • • • • • •		
×		of Financial Condition.		
X	` '	of Income (Loss).		
X	(d) Statement of			
X	(e) Statement of	of Changes in Stockholders' Equity or	r Partners' or S	Sole Proprietor's Capital.
	(f) Statement of	of Changes in Liabilities Subordinated	d to Claims of	Creditors.
$\times$	(g) Computation	n of Net Capital.		
X		n for Determination of Reserve Requ		
X	(i) Information	Relating to the Possession or Contro	ol Requiremen	ts Under Rule 15c3-3.
				mputation of Net Capital Under Rule 15c3-3 and the
		on for Determination of the Reserve F	-	
			lited Statement	ts of Financial Condition with respect to methods of
	consolidation			
	(l) An Oath or			
$\boxtimes$		he SIPC Supplemental Report.		
			• •	r found to have existed since the date of the previous audit.

## PROFUTURES FINANCIAL GROUP, INC.

#### TABLE OF CONTENTS

	PAGES
Independent Auditor's Report	1
Financial Statements	
Statement of Financial Condition	2
Statement of Operations	3
Statement of Changes in Stockholder's Equity	4
Statement of Cash Flows	5
Notes to Financial Statements	6 – 7
Supplementary Information	
Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission	8
Computation for Determination of Reserve Requirements Under Rule 15c3-3 and Information Relating to Possession or Control Requirements Under Rule 15c3-3	9
Independent Auditor's Report on Internal Control	10 – 11

CERTIFIED PUBLIC ACCOUNTANTS

201 International Circle, Suite 200 Hunt Valley, Maryland 21030 USA Tel: 410.771.0001 - Fax: 410.785.9784 www.afb-a.com

#### INDEPENDENT AUDITOR'S REPORT

To the Stockholder ProFutures Financial Group, Inc.

We have audited the accompanying statement of financial condition of ProFutures Financial Group, Inc. as of December 31, 2003, and the related statements of operations, changes in stockholder's equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act These financial statements are the responsibility of the Company's management. responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of ProFutures Financial Group, Inc. as of December 31, 2003, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on pages 8 and 9 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Arthur F. Bell, Jr. A Associates, L.L.C.

Hunt Valley, Maryland February 24, 2004

## PROFUTURES FINANCIAL GROUP, INC. STATEMENT OF FINANCIAL CONDITION

December 31, 2003

ASSETS  Cash and cash equivalents  Warrants and common stock of The	\$ 36,183
NASDAQ Stock Market, Inc. (cost – \$18,900) Due from affiliate	12,755 1,056
Total assets	<u>\$ 49,994</u>
LIABILITIES	<u>\$</u> 0
STOCKHOLDER'S EQUITY Common stock, no par value; authorized	
20,000 shares; issued and outstanding 10,000 shares Additional paid-in capital	12,000 49,360
Retained earnings (deficit)	(11,366)
Total stockholder's equity	49,994
Total liabilities and stockholder's equity	<b>\$</b> 49,994

## PROFUTURES FINANCIAL GROUP, INC. STATEMENT OF OPERATIONS

For the Year Ended December 31, 2003

REVENUE	
Commissions	\$37,897
Interest	275
Change in unrealized (loss) on investments	(746)
Total revenue	_37,426
EXPENSES	
Professional fees	8,137
Regulatory fees	27,548
Operating expenses	2,034
Total expenses	37,719
NET (LOSS)	<u>\$ (293)</u>

## PROFUTURES FINANCIAL GROUP, INC. STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY

For the Year Ended December 31, 2003

	No Par Value Common <u>Stock</u>	Additional Paid-in <u>Capital</u>	Retained Earnings (Deficit)	Total
Balances, December 31, 2002	\$12,000	\$49,360	\$(11,073)	\$50,287
Net (loss) for the year ended December 31, 2003	0	0	(293)	(293)
Balances, December 31, 2003	\$12,000	\$49,360	\$(11,366)	\$49,994

## PROFUTURES FINANCIAL GROUP, INC. STATEMENT OF CASH FLOWS

For the Year Ended December 31, 2003

Cash flows from (for) operating activities  Net (loss)  Adjustments to reconcile net (loss) to net decrease in cash and cash equivalents:	\$ (293)
Change in unrealized (loss) on investments Decrease in due from affiliate (Decrease) in accounts payable	746 223 (1,280)
Net decrease in cash and cash equivalents	(604)
Cash and cash equivalents – beginning of year	<u>36,787</u>
Cash and cash equivalents – end of year	<u>\$ 36,183</u>

## PROFUTURES FINANCIAL GROUP, INC. NOTES TO FINANCIAL STATEMENTS

December 31, 2003

#### Note 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### A. General

ProFutures Financial Group, Inc. (the "Company") was organized on March 17, 1989 under the laws of Texas. The Company is a broker and dealer in securities registered with and regulated by the United States Securities and Exchange Commission and is a member firm of the National Association of Securities Dealers, Inc. Consistent with restrictions provided by the Company's registration, it does not carry customer accounts, hold funds or securities for, or owe money to, customers.

#### B. Method of Accounting

The financial statements are presented in accordance with accounting principles generally accepted in the United States of America, which require the use of certain estimates made by the Company's management.

#### C. Cash and Cash Equivalents

Cash and cash equivalents consist of cash and a money market mutual fund account.

#### D. Warrants and Common Stock

The Company's investment in warrants and common stock of The NASDAQ Stock Market, Inc. is reported at estimated market value.

#### E. Income Taxes

The Company has elected "S" corporation status under the Internal Revenue Code, pursuant to which the Company does not pay U.S. corporate income tax on its taxable income. Instead, the stockholder is liable for individual income tax on the Company's taxable income.

#### Note 2. NET CAPITAL REQUIREMENTS

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain both minimum net capital, as defined under such provisions, and a ratio of aggregate indebtedness to net capital not to exceed 15 to 1. At December 31, 2003, the Company has net capital of \$35,208, which is \$30,208 in excess of its required net capital of \$5,000. The Company's ratio of aggregate indebtedness to net capital is 0 to 1.

## PROFUTURES FINANCIAL GROUP, INC. NOTES TO FINANCIAL STATEMENTS

December 31, 2003

#### Note 3. RELATED PARTIES

The Company is one of a group of corporations that share facilities and other resources and are related through common ownership and management. A portion of the Company's expenses are allocated from ProFutures, Inc. which provides management, administration, office space and other services to the Company. Substantially all of the Company's commission revenue is received from ProFutures, Inc. commensurate with an arrangement whereby ProFutures, Inc. generally funds the Company's direct and allocated expenses.

SUPPLEMENTARY INFORMATION

# PROFUTURES FINANCIAL GROUP, INC. COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

December 31, 2003

Total stockholder's equity	\$ 49,994
Deduct items not allowable for net capital: Non-allowable assets Haircut on money market fund Undue concentration	(13,811) (674) (301)
Net capital	<u>\$ 35,208</u>
Minimum net capital required – 6 2/3% of aggregate indebtedness	<u>\$0</u>
Minimum regulatory dollar net capital requirement	<u>\$ 5,000</u>
Net capital shown above	\$ 35,208
Minimum net capital requirement	5,000
Excess net capital	\$ 30,208
Total aggregate indebtedness (total liabilities)	<u>\$</u> 0
Ratio of aggregate indebtedness to net capital	0%

#### Statement Pursuant to Paragraph (d) of Rule 17a-5

The computation of net capital and required net capital stated above is consistent with ProFutures Financial Group, Inc.'s computation of net capital and required net capital in the December 31, 2003 Unaudited Financial and Operational Combined Uniform Single Report (FOCUS IIA).

# PROFUTURES FINANCIAL GROUP, INC. COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 AND INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3

December 31, 2003

The Company does not file information in accordance with Rule 15c3-3 as it is a broker-dealer which carries no margin accounts, promptly transmits all customer funds received in connection with its activities, and does not hold funds or securities for, or owe money to, customers. Therefore, ProFutures Financial Group, Inc. claims the k(2)(i) exemption in relation to Rule 15c3-3.

### PROFUTURES FINANCIAL GROUP, INC.

## INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL

For The Year Ended December 31, 2003

201 International Circle, Suite 200 Hunt Valley, Maryland 21030 USA Tel: 410.771.0001 - Fax: 410.785.9784 www.afb-a.com

#### INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL

To the Stockholder ProFutures Financial Group, Inc.

In planning and performing our audit of the financial statements and supplementary information of ProFutures Financial Group, Inc. (the "Company"), for the year ended December 31, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

ProFutures Financial Group, Inc.

Our consideration of the Company's internal control would not necessarily disclose all matters in the Company's internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the Company's internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that the practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003, to meet the SEC's objectives.

This report is intended solely for the information and use of the stockholder, Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Arthur F. Bell, Jr. & Ansider, 2.1.C.

Hunt Valley, Maryland February 24, 2004